



**AUTHORIZED FEDERAL ACQUISITION SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES**

Special Item No. 132-8 Purchase of Equipment
Special Item No. 132-12 Maintenance, Repair Service and Repair Parts/Spare Parts
Special Item No. 132-32 Term Software Licenses
Special Item No. 132-34 Maintenance of Software
Special Item No. 132-52 Electronic Commerce and Subscription Services

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

SIN 132-8 PURCHASE OF EQUIPMENT

FSC CLASS 7025 - INPUT/OUTPUT AND STORAGE DEVICES

Network Equipment
Other Communications Equipment

FSC CLASS 7035 - ADP SUPPORT EQUIPMENT

ADP Support Equipment

FSC Class 7042 - MINI AND MICRO COMPUTER CONTROL DEVICES

Microcomputer Control Devices

FSC CLASS 5810 - COMMUNICATIONS SECURITY EQUIPMENT AND COMPONENTS

Communications Security Equipment
Installation (FPDS Code N070) for Equipment Offered

NOTE: Installation must be incidental to, in conjunction with and in direct support of the products sold under SIN 132-8 of this contract and cannot be purchased separately. If the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act apply.

SIN 132-12 - MAINTENANCE OF EQUIPMENT, REPAIR SERVICE, AND REPAIR PARTS/SPARE PARTS (FPDS Code J070 - Maintenance and Repair Service)(Repair Parts/Spare Parts - See FSC Class for basic equipment)

- Maintenance
- Repair Service

SIN 132-32 - TERM SOFTWARE LICENSES

FSC CLASS 7030 - INFORMATION TECHNOLOGY SOFTWARE

Microcomputers

Application Software

Electronic Commerce (EC) Software

Communications Software

SIN 132-34 - MAINTENANCE OF SOFTWARE

SIN 132-52 - ELECTRONIC COMMERCE AND SUBSCRIPTION SERVICES

FPDS Code D399
and Pager Services

Other Data Transmission Services, Not Elsewhere Classified - Except "Voice"

Other Data Transmission Services, Not Elsewhere Classified - Except "Voice" and Pager Services

Blue Ridge Networks, Inc.
14120 Parke Long Court, Suite #103
Chantilly, VA 20151
(P) 703-631-0700 (F) 703-631-9588

www.blueridgenetworks.com

Contract Number:

[GS-35F-0678N](#)

Period Covered by Contract:

June 6, 2003 through June 4, 2013

Current through PO-0018, effective 8-19-11

General Services Administration
Federal Acquisition Service

Products and ordering information in this Authorized Information Technology Schedule Pricelist are also available on the GSA Advantage! System (<http://www.gsaadvantage.gov>).

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INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.gsaadvantage.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Acquisition Service Home Page (www.gsa.gov/fas) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. Geographic Scope of Contract:

The 48 contiguous states, Alaska, Hawaii, Puerto Rico, the District of Columbia, the U.S. Territories, commonwealths and overseas U.S. Government installations (including international organizations of which the U.S. is a member (i.e., NATO, the U.N., etc.).

2. Contractor's Ordering Address and Payment Information:

Blue Ridge Networks
14120 Parke Long Court, Suite #103
Chantilly, VA 20151

Contractors are required to accept the Government purchase card for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Government purchase cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering agencies to obtain technical and/or ordering assistance:

(P) 703-631-0700 or 800-704-5234 (F) 703-631-9588

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to Government personnel or damage to Government property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. Statistical Data for Government Ordering Office Completion of Standard Form 279:

Block 9: G. Order/Modification Under Federal Schedule
Block 16: Data Universal Numbering System (DUNS) Number: 014091032
Block 30: Type of Contractor - B. Other Small Business
Block 31: Woman-Owned Small Business - No
Block 36: Contractor's Taxpayer Identification Number (TIN): 541869520

4a. CAGE Code: 1MF57

4b. Contractor has registered with the Central Contractor Registration Database.

5. FOB Destination for Continental United States (CONUS) and FOB destination to Port of Embarkation for Outside the Continental United States (OCONUS).

6. DELIVERY SCHEDULE

a. **TIME OF DELIVERY:** The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
132-8	30 days or a mutually agreed with ordering agency
132-12	30 days or a mutually agreed with ordering agency
132-32	30 days or a mutually agreed with ordering agency
132-34	30 days or a mutually agreed with ordering agency
132-52	As mutually agreed

Expedited delivery and/or overnight and 2-day delivery will be quoted, when available and/or required and will be FOB Origin and outside the scope of this contract.

b. **URGENT REQUIREMENTS:** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. Discounts: Prices shown are NET Prices; Basic Discounts have been deducted.

- a. Prompt Payment: 1% - 20 days from receipt of invoice or date of acceptance, whichever is later.
- b. Quantity - None
- c. Dollar Volume - None
- d. Government Educational Institutions are offered the same discounts as all other Government customers.
- e. Other – Prompt payment discount does not apply to credit card orders.

8. Trade Agreements Act of 1979, as amended:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. Statement Concerning Availability of Export Packing: None

10. Small Requirements: The minimum dollar value of orders to be issued is \$100.00

11. Maximum Order (All dollar amounts are exclusive of any discount for prompt payment.)

a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:

Special Item Number 132-8 - Purchase of Equipment

Special Item Number 132-12 – Maintenance of Equipment, Repair Service, and Repair Parts/Spare Parts

Special Item Number 132-32 - Term Software Licenses

Special Item Number 132-34 – Maintenance of Software

Special Item Number 132-52 - Electronic Commerce and Subscription Services

12. USE OF FEDERAL SUPPLY SERVICE INFORMATION TECHNOLOGY SCHEDULE CONTRACTS. In accordance with FAR 8.404:

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.

b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS: Federal departments and agencies acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDs), which are cited by ordering offices, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS): Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDs): Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDs) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDs should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. SECURITY REQUIREMENTS. In the event security requirements are necessary, the ordering activities may incorporate, in their delivery orders, a security clause in accordance with current laws, regulations, and individual agency policy; however, the burden of administering the security requirements shall be with the ordering agency. If any costs are incurred as a result of the inclusion of security requirements, such costs will not exceed ten percent (10%) or \$100,000, of the total dollar value of the order, whichever is less.

15. CONTRACT ADMINISTRATION FOR ORDERING OFFICES: Any ordering office, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the Government's convenience, and (m) Termination for Cause (See C.1.)

16. GSA Advantage!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

None

Upon request of the Contractor, the Government may provide the Contractor with logistics support, as available, in accordance with all applicable Government regulations. Such Government support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Contractor's Reports of Sales and 552.238-76, Industrial Funding Fee, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The requisitioning activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

23. SECTION 508 COMPLIANCE.

I certify that in accordance with 508 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794d), FAR 39.2, and the Architectural and Transportation Barriers Compliance Board Electronic and Information Technology (EIT) Accessibility Standards (36 CFR 1194) General Services Administration (GSA), that all IT hardware/software/services are 508 compliant:

Yes _____

No _____

Not applicable to Blue Ridge Network, Inc offerings

The offeror is required to submit with its offer a designated area on its website that outlines the Voluntary Product Accessibility Template (VPAT) or equivalent qualification, which ultimately becomes the Government Product Accessibility Template (GPAT). Section 508 compliance information on the supplies and services in this contract are available at the following website address (URL): _____

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order —

(a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and

(b) The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

(1) For such period as the laws of the State in which this contract is to be performed prescribe; or

(2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY.

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT
(SPECIAL ITEM NUMBER 132-8)**

1. MATERIAL AND WORKMANSHIP

All equipment furnished hereunder must satisfactorily perform the function for which it is intended.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPA) agreements shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, the Contractor will be obligated to meet the delivery and installation date specified in the original order.

For credit card orders and BPAs, telephone orders are permissible.

3. TRANSPORTATION OF EQUIPMENT

FOB DESTINATION. Prices cover equipment delivery to destination, for any location within the geographic scope of this contract.

4. INSTALLATION AND TECHNICAL SERVICES

a. **INSTALLATION.** When the equipment provided under this contract is not normally self-installable, the Contractor's technical personnel shall be available to the Government, at the Government's location, to install the equipment and to train Government personnel in the use and maintenance of the equipment. The charges, if any, for such services are listed below, or in the price schedule:

*See attached pricelist.

b. **INSTALLATION, DEINSTALLATION, REINSTALLATION.** The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The requisitioning activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

c. **OPERATING AND MAINTENANCE MANUALS.** The Contractor shall furnish the Government with one (1) copy of all operating and maintenance manuals which are normally provided with the equipment being purchased.

5. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The Government reserves the right to inspect or test any equipment that has been tendered for acceptance. The Government may require repair or replacement of nonconforming equipment at no increase in contract price. The Government must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.

6. WARRANTY

a. Unless specified otherwise in this contract, the Contractor's standard commercial warranty as stated in the contract's commercial pricelist will apply to this contract.

Blue Ridge Networks will repair or replace any product deemed to be defective for a period of one (1) year. Blue Ridge Networks guarantees that product will perform to guidelines stated in product documentation if used as specified within said documentation. The above stated warranty will be considered void if the product is repaired or altered except by Blue Ridge Networks. If product has been subjected to unusual abuse or if product is not used within the guidelines within product documentation.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. **Limitation of Liability.** Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the Government for consequential damages resulting from any defect or deficiencies in accepted items.

d. If inspection and repair of defective equipment under this warranty will be performed at the Contractor's plant, the address is as follows:

Blue Ridge Networks, Inc.
14120 Parke Long Court
Chantilly, VA 20151

7. PURCHASE PRICE FOR ORDERED EQUIPMENT

The purchase price that the Government will be charged will be the Government purchase price in effect at the time of order placement, or the Government purchase price in effect on the installation date (or delivery date when installation is not applicable), whichever is less.

8. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City or otherwise) covering work of this character, and shall include all costs, if any, of such compliance in the prices quoted in this offer.

9. TRADE-IN OF INFORMATION TECHNOLOGY EQUIPMENT

When an agency determines that Information Technology equipment will be replaced, the agency shall follow the contracting policies and procedures in the Federal Acquisition Regulation (FAR), the policies and procedures regarding disposition of information technology excess personal property in the Federal Property Management Regulations (FPMR) (41 CFR 101-43.6), and the policies and procedures on exchange/sale contained in the FPMR (41 CFR part 101-46).

**TERMS AND CONDITIONS APPLICABLE TO REPAIR
SERVICE AND REPAIR PARTS/SPARE PARTS FOR GOVERNMENT-OWNED
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT (AFTER EXPIRATION OF GUARANTEE/WARRANTY
PROVISIONS AND/OR WHEN REQUIRED SERVICE IS NOT COVERED
BY GUARANTEE/WARRANTY PROVISIONS) AND FOR LEASED EQUIPMENT
(SPECIAL ITEM NUMBER 132-12)**

1. SERVICE AREAS

a. The repair service rates listed herein are applicable to any Government location within a Not Applicable (**insert miles**) mile radius of the Contractor's service points.

b. When repair services cannot be performed at the Government installation site, the repair services will be performed at the Contractor's plant(s) listed below:

Blue Ridge Networks, Inc.
14120 Parke Long Court, Suite 101
Chantilly, VA 20151

2. REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS ORDERS

a. Agencies may use written orders, EDI orders, credit card orders, blanket purchase agreements (BPAs), or small order procedures for ordering repair service and/or repair parts/spare parts under this contract. Orders for repair service shall not extend beyond the end of the contract period.

b. When repair service is ordered, only one chargeable repairman shall be dispatched to perform repair service, unless the ordering office agrees, in advance, that additional repair personnel are required to effect repairs.

3. LOSS OR DAMAGE

When the Contractor removes equipment to his establishment for repairs, the Contractor shall be responsible for any damage or loss, from the time the equipment is removed from the Government installation, until the equipment is returned to such installation.

4. SCOPE

a. The Contractor shall provide maintenance for all equipment listed herein, as requested by the Government agency during the contract term. Repair service and repair parts/spare parts shall apply exclusively to the equipment types/models within the scope of this Information Technology Schedule.

b. Equipment placed under maintenance service shall be in good operating condition.

(1) In order to determine that the equipment is in good operating condition, the equipment shall be subject to inspection by the Contractor, without charge to the Government.

(2) Costs of any repairs performed for the purpose of placing the equipment in good operating condition shall be borne by the Contractor, if the equipment was under the Contractor's guarantee/warranty or maintenance responsibility prior to the effective date of the maintenance order.

(3) If the equipment was not under the Contractor's responsibility, the costs necessary to place the equipment in proper operating condition are to be borne by the Government, in accordance with the provisions of Special Item Number 132-12 (or outside the scope of this contract).

5. RESPONSIBILITIES OF THE GOVERNMENT

- a. Government personnel shall not perform maintenance or attempt repairs to equipment while such equipment is under the purview of a maintenance order, unless agreed to by the Contractor.
- b. Subject to security regulations, the Government shall permit access to the equipment which is to be maintained or repaired.

6. RESPONSIBILITIES OF THE CONTRACTOR

For equipment not covered by a maintenance contract or warranty, the Contractor's repair service personnel shall complete repairs as soon as possible after notification by the Government that service is required. Within the service areas, this repair service should normally be done within 48 hours after notification.

7. MAINTENANCE RATE PROVISIONS

- a. The Contractor shall bear all costs of maintenance, including labor, parts, and such other expenses as are necessary to keep the equipment in good operating condition, provided that the required repairs are not occasioned by fault or negligence of the Government.

b. REGULAR HOURS

The basic monthly rate for each make and model of equipment shall entitle the Government to maintenance service during a mutually agreed upon nine (9) hour principal period of maintenance, Monday through Friday, exclusive of holidays observed at the Government location.

8. REPAIR SERVICE RATE PROVISIONS

- a. **CHARGES.** Charges for repair service will include the labor charge, computed at the rates set forth below, for the time during which repairmen are actually engaged in work, and, when applicable, the charge for travel or transportation.

- b. **MULTIPLE MACHINES.** When repairs are ordered by a Government agency on two or more machines located in one or more buildings within walking distance of each other, the charges will be computed from the time the repairman commences work on the first machine, until the work is completed on the last machine. The time required to go from one machine to another, or from one building to another, will be considered actual work performance, and chargeable to the Government, provided the time consumed in going between machines (or buildings) is reasonable.

c. TRAVEL OR TRANSPORTATION

(1) AT THE CONTRACTOR'S SHOP

- (a) When equipment is returned to the Contractor's shop for adjustments or repairs which are not covered by the guarantee/warranty provision, the cost of transportation, packing, etc., from the Government location to the Contractor's plant, and return to the Government location, shall be borne by the Government.
- (b) The Government should not return defective equipment to the Contractor for adjustments and repairs or replacement without his prior consultation and instruction.

d. LABOR RATES

(1) REGULAR HOURS

The Regular Hours repair service rates listed herein shall entitle the Government to repair service during the period 8:00 a.m. to 5:00 p.m., Monday through Friday, exclusive of holidays observed at the Government location. There shall be no additional charge for repair service which was requested during Regular Hours, but performed outside the Regular Hours defined above, at the convenience of the Contractor.

9. REPAIR PARTS/SPARE PARTS RATE PROVISIONS

All parts, furnished as spares or as repair parts in connection with the repair of equipment, unless otherwise indicated in this pricelist, shall be new, standard parts manufactured by the equipment manufacturer. All parts shall be furnished at prices indicated in the Contractor's commercial pricelist at a discount of 5% from such listed prices.

10. GUARANTEE/WARRANTY—REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS

a. REPAIR SERVICE

All repair work will be guaranteed/warranted for a period of 90 days from the date of repair.

b. REPAIR PARTS/SPARE PARTS

All parts, furnished either as spares or repairs parts will be guaranteed/warranted for a period of each individual manufacturer's warranty period.

11. INVOICES AND PAYMENTS

a. Repair Service and Repair Parts/Spare Parts

Invoices for repair service and parts shall be submitted by the Contractor as soon as possible after completion of work. Payment under blanket purchase agreements will be made quarterly or monthly, except where cash payment procedures are used. Invoices shall be submitted separately to each Government office ordering services under the contract. The cost of repair parts shall be shown as a separate item on the invoice, and shall be priced in accordance with the paragraph above. PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

**TERMS AND CONDITIONS APPLICABLE TO
TERM SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-32),
AND MAINTENANCE (SPECIAL ITEM NUMBER 132-34) OF GENERAL PURPOSE
COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE**

1. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The Government reserves the right to inspect or test any software that has been tendered for acceptance. The Government may require repair or replacement of nonconforming software at no increase in contract price. The Government must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

2. GUARANTEE/WARRANTY

a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract.

Warranty

For a period of 30 days after shipment, BRN warrants that the software will function in accordance with BRN's published specifications existing on the date of acquisition. The warranty includes all BRN software support fixes released during the warranty period. If the product is not as warranted, customer's exclusive remedy is repair at BRN's repair facility or replacement by BRN. BRN does not warrant uninterrupted or error free operation of the software. During the initial 30 days of the warranty period, the Customer will have access to a technical help telephone service twenty-four hours, seven days a week, and replacement software will be shipped to the Customer on the first business day following confirmation by a BRN technical analyst that the product is inoperative. Customer agrees to have the defective product returned to BRN within ten business days or shall pay BRN the then current BRN commercial list price for the replaced product. For the balance of the warranty period, Customer will have access to a technical help telephone service between 8:00 a.m. and 5:00 p.m. Eastern Standard Time, and inoperative software will be repaired or replaced within 30 days after receipt by BRN of the defective product. Shipment to BRN after the initial 30 days will be at Customer's expense. All shipments by BRN will be via expedited ground transportation.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. **Limitation of Liability.** Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the Government for consequential damages resulting from any defect or deficiencies in accepted items.

3. TECHNICAL SERVICES

The Contractor, shall provide a hot line technical support number 800-704-5234 or 703-631-0583 for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available 24 hours a day/7 days a week.

4. SOFTWARE MAINTENANCE

a. Software maintenance as it is defined: (select software maintenance type) :

X 1. Software Maintenance as a Product (SIN 132-32 or SIN 132-33)

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge support that are included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user's self diagnostics.

Software maintenance as a product does NOT include the creation, design, implementation, integration, etc. of a software package. These examples are considered software maintenance as a service.

Software Maintenance as a product is billed at the time of purchase.

_____ 2. Software Maintenance as a Service (SIN 132-34)

Software maintenance as a service creates, designs, implements, and/or integrates customized changes to software that solve one or more problems and is not included with the price of the software. Software maintenance as a service includes person-to-person communications regardless of the medium used to communicate: telephone support, on-line technical support, customized support, and/or technical expertise which are charged commercially. Software maintenance as a service is billed arrears in accordance with 31 U.S.C. 3324.

Software maintenance as a service is billed in arrears in accordance with 31 U.S.C. 3324.

b. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). **PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.**

5. PERIODS OF TERM LICENSES (132-32)

a. The Contractor shall honor orders for periods for the duration of the contract period or a lessor period of time.

b. Term licenses may be discontinued by the Government on thirty (30) calendar days written notice to the Contractor.

c. **Annual Funding.** When annually appropriated funds are cited on an order for term licenses, the period of the term licenses shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal of the term licenses citing the new appropriation shall be required, if the term licenses is to be continued during any remainder of the contract period.

d. **Cross-Year Funding Within Contract Period.** Where an ordering office's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering office may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.

e. Ordering offices should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the term licenses is to be terminated at that time. Orders for the continuation of term licenses will be required if the term licenses is to be continued during the subsequent period.

6. UTILIZATION LIMITATIONS - (132-32)

a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.

b. When acquired by the Government, commercial computer software and related documentation so legend shall be subject to the following:

(1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.

(2) Software licenses are by site and by agency. An agency is defined as a cabinet level or independent agency. The software may be used by any subdivision of the agency (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one agency's site. This would allow other agencies access to one agency's database. For Government public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user agency will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user agency's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user agency.

(3) Except as is provided in paragraph 8.b(2) above, the Government shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the government who have the Government's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the Government to use software, documentation, or information therein, which the Government may already have or obtains without restrictions.

(4) The Government shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of disaster recovery, the Government has the right to transfer the software to another site if the Government site for which it is acquired is deemed to be unsafe for Government personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.

(5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

7. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

**TERMS AND CONDITIONS APPLICABLE TO
ELECTRONIC COMMERCE AND SUBSCRIPTION SERVICES (SPECIAL
IDENTIFICATION NUMBER 132-52)**

1. SCOPE

The prices, terms and conditions stated under Special Item Number 132-52 Electronic Commerce (EC) Services apply exclusively to EC Services within the scope of this Information Technology Schedule.

2. ELECTRONIC COMMERCE CAPACITY AND COVERAGE

The Ordering Activity shall specify the capacity and coverage required as part of the initial requirement.

3. INFORMATION ASSURANCE

- a. The Ordering Activity is responsible for ensuring to the maximum extent practicable that each requirement issued is in compliance with the Federal Information Security Management Act (FISMA)
- b. The Ordering Activity shall assign an impact level (per Federal Information Processing Standards Publication 199 & 200 (FIPS 199, "*Standards for Security Categorization of Federal Information and Information Systems*") (FIPS 200, "*Minimum Security Requirements for Federal Information and Information Systems*") prior to issuing the initial statement of work. Evaluations shall consider the extent to which each proposed service accommodates the necessary security controls based upon the assigned impact level. The Contractor awarded SIN 132-52 is capable of meeting at least the minimum security requirements assigned against a low-impact information system (per FIPS 200).
- c. The Ordering Activity reserves the right to independently evaluate, audit, and verify the FISMA compliance for any proposed or awarded Electronic Commerce services. All FISMA certification, accreditation, and evaluation activities are the responsibility of the ordering activity.

4. DELIVERY SCHEDULE.

The Ordering Activity shall specify the delivery schedule as part of the initial requirement. The Delivery Schedule options are found in *Information for Ordering Activities Applicable to All Special Item Numbers*, paragraph 6. *Delivery Schedule*.

5. INTEROPERABILITY.

When an Ordering Activity requires interoperability, this requirement shall be included as part of the initial requirement. Interfaces may be identified as interoperable on the basis of participation in a sponsored program acceptable to the Ordering Activity. Any such access or interoperability with teleports/gateways and provisioning of enterprise service access will be defined in the individual requirement.

6. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering electronic services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all electronic services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

7. PERFORMANCE OF ELECTRONIC SERVICES

The Contractor shall provide electronic services on the date agreed to by the Contractor and the ordering activity.

8. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character.

9. RIGHTS IN DATA

The Contractor shall comply FAR 52.227-14 RIGHTS IN DATA – GENERAL and with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character.

10. ACCEPTANCE TESTING

If requested by the ordering activity the Contractor shall provide acceptance test plans and procedures for ordering activity approval. The Contractor shall perform acceptance testing of the systems for ordering activity approval in accordance with the approved test procedures.

11. WARRANTY

The Contractor shall provide a warranty covering each Contractor-provided electronic commerce service. The minimum duration of the warranty shall be the duration of the manufacturer's commercial warranty for the item listed below:

The warranty shall commence upon the later of the following:

- a. Activation of the user's service
- b. Installation/delivery of the equipment

The Contractor, by repair or replacement of the defective item, shall complete all warranty services within five working days of notification of the defect. Warranty service shall be deemed complete when the user has possession of the repaired or replaced item. If the Contractor renders warranty service by replacement, the user shall return the defective item(s) to the Contractor as soon as possible but not later than ten (10) working days after notification.

12. MANAGEMENT AND OPERATIONS PRICING

The Contractor shall provide management and operations pricing on a uniform basis. All management and operations requirements for which pricing elements are not specified shall be provided as part of the basic service.

13. TRAINING

The Contractor shall provide normal commercial installation, operation, maintenance, and engineering interface training on the system. If there is a separate charge, indicate below:

14. MONTHLY REPORTS

In accordance with commercial practices, the Contractor may furnish the ordering activity/user with a monthly summary ordering activity report.

14. ELECTRONIC COMMERCE SERVICE PLAN

- (a) Describe the electronic service plan and eligibility requirements.

- (b) Describe charges, if any, for additional usage guidelines.

- (c) Describe corporate volume discounts and eligibility requirements, if any.

USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

Blue Ridge Networks, Inc. provides commercial products and services to the Federal Government. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in Federal Government contracts. To accelerate potential opportunities please contact:

Mike Fumai

703.631.0702

703.631.9588 fax

mfumai@blueridgenetworks.com

**BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE**

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (Agency) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the Government that works better and costs less.

Signatures

Agency

Date

Contractor

Date

BPA NUMBER _____

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Agency):

- (1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER

*SPECIAL BPA DISCOUNT/PRICE

- (2) Delivery:

DESTINATION

DELIVERY SCHEDULES / DATES

- (3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

- (4) This BPA does not obligate any funds.

- (5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

- (6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE

POINT OF CONTACT

- (7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

- (8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

(a) Name of Contractor;

(b) Contract Number;

(c) BPA Number;

(d) Model Number or National Stock Number (NSN);

(e) Purchase Order Number;

(f) Date of Purchase;

(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and

(h) Date of Shipment.

- (9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

**BASIC GUIDELINES FOR USING
“CONTRACTOR TEAM ARRANGEMENTS”**

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a customer agency requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customer's needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedule “Team Solution” to meet the customer's requirement.
- Customers make a best value selection.

SIN	Part #	Description	GSA
132-32	P-AGE-AGENT	AppGuard Enterprise Agent Initial License Fee. Includes AppGuard Agent policy software license for use with Windows XP/Vista/Windows 7. Requires management by AppGuard Enterprise system. Per user.	\$47.81
132-34	P-AGE-AGENT-MAINT	AppGuard Enterprise Agent License Renewal Fee - support and updates for one year. Per user per year.	\$16.73
132-32	P-AGE-MC	AppGuard Enterprise Management Software License. Server-based security software required to assess and enforce PC configuration compliance; supports FDCC, application control, and protection from malware.	\$4,781.11
132-34	P-AGE-MC-MAINT	AppGuard Enterprise Management Software License Maintenance Renewal - support for one year. Includes phone support, 4-hour call-back response time, and software updates.	\$1,673.39
132-52	P-AGE-SETUP	AppGuard Enterprise Plus setup fee - a one-time policy design and setup fee to create the security posture for AppGuard Enterprise Agents.	\$2,177.58
132-8	P-AUTH-TOKEN	USB Authentication Token Fee - A one time fee to purchase or replace a lost/stolen/damaged USB Token for RemoteLinks or VPN Clients.	\$62.22
132-12	P-BG51-EXP-COMP	BorderGuard 5100 Expansion Appliance Comprehensive Maintenance - Support for one year. Includes phone support, 4-hour call-back response time, firmware updates, and next day hardware replacement service. Per appliance.	\$1,187.86
132-8	P-BG51-EXP-HW	BorderGuard 5100 Expansion Appliance - network data center security appliance. Requires purchase of BG System. Supports up to 150 concurrent users; two 10/100 BaseT auto sensing ports; up to 20 Mbps AES encrypted throughput; 512, 1024 and 2048 bit RSA keys; optional USB SmartCard; 19" rack mount and 12-month hardware warranty; return to factory for repair. Per appliance.	\$5,939.29
132-12	P-BG52-EXP-COMP	BorderGuard 5200 Expansion Appliance Comprehensive Maintenance - Support for one year. Includes phone support, 4-hour call-back response time, firmware updates, and next day hardware replacement service. Per appliance.	\$1,993.80
132-8	P-BG52-EXP-HW	BorderGuard 5200 Expansion Appliance - network data center security appliance. Requires purchase of BG System. Supports up to 250 concurrent users; three 10/100 BaseT auto sensing ports; up to 45 Mbps AES encrypted throughput; 512, 1024 and 2048 bit RSA keys; optional USB SmartCard; 19" rack mount and 12-month hardware warranty; return to factory for repair. Per appliance.	\$9,969.02

SIN	Part #	Description	GSA
132-8	P-BG5400-SYS	BorderGuard 5400 Network Security System - comprehensive system to enable secure network connections for up to 500 users. Includes one BorderGuard 5400, one Management Console, and one BorderGuard 5200 Remote Manager (no X.509 certificates). Remote Access user components priced separately.	\$33,906.26
132-12	P-BG5400-SYS-COMP	BorderGuard 5400 System - Comprehensive Maintenance support for one year. Includes phone support, 4-hour call-back response time commitment, firmware updates and fixes, next day hardware replacement service. Per system.	\$6,781.25
132-12	P-BG54-EXP-COMP	BorderGuard 5400 Expansion Appliance Comprehensive Maintenance - Support for one year. Includes phone support, 4-hour call-back response time, firmware updates, and next day hardware replacement service. Per appliance.	\$2,598.49
132-8	P-BG54-EXP-HW	BorderGuard 5400 Expansion Appliance - network data center security appliance. Requires purchase of BG System. Supports up to 500 concurrent tunnels; three 10/100 BaseT auto sensing ports; up to 100 Mbps AES encrypted throughput; 512 and 1024 and 2048 bit RSA keys, optional USB SmartCard, 19" rack mount and 12-month hardware warranty, return to factory for repair. Per appliance.	\$12,992.44
132-12	P-BG55-EXP-COMP	BorderGuard 5500 Expansion Appliance Comprehensive Maintenance - Support for one year. Includes phone support, 4-hour call-back response time, firmware updates, and next day hardware replacement service. Per appliance.	\$2,982.57
132-8	P-BG55-EXP-HW	BorderGuard 5500 Expansion Appliance - network data center security appliance. Requires purchase of BG System. Supports up to 1,000 concurrent users; one 10/100 BaseT and two 10/100/1000 BaseT auto sensing ports; up to 200 Mbps AES encrypted throughput; extended RSA keys (512, 1024, 2048 and 4096 bits); optional USB SmartCard; 19" rack mount and 12-month hardware warranty; return to factory for repair. Per appliance.	\$14,912.85
132-8	P-BG5600-SYS	BorderGuard 5600 Network Security System - comprehensive system to enable secure network connections for up to 1,500 users. Includes one BorderGuard 5600, one Management Console, and one BorderGuard 5200 Remote Manager (no X.509 certificates). Remote Access user components priced separately.	\$41,725.15
132-12	P-BG5600-SYS-COMP	BorderGuard 5600 System - Comprehensive Maintenance support for one year. Includes phone support, 4-hour call-back response time commitment, firmware updates and fixes, next day hardware replacement service. Per system.	\$8,345.03
132-12	P-BG56-EXP-COMP	BorderGuard 5600 Expansion Appliance Comprehensive Maintenance - Support for one year. Includes phone support, 4-hour call-back response time, firmware updates, and next day hardware replacement service. Per appliance.	\$4,641.93

SIN	Part #	Description	GSA
132-8	P-BG56-EXP-HW	BorderGuard 5600 Expansion Appliance - network data center security appliance. Requires purchase of BG System. Supports up to 1,500 concurrent users; one 10/100 BaseT and two 10/100/1000 BaseT auto sensing ports; up to 400 Mbps AES encrypted throughput; extended RSA keys (512, 1024, 2048 and 4096 bits); optional USB SmartCard; 19" rack mount and 12-month hardware warranty; return to factory for repair. Per appliance.	\$21,053.15
132-12	P-BG61-EXP-COMP	BorderGuard 6100 Expansion Appliance Comprehensive Maintenance - Support for one year. Includes phone support, 4-hour call-back response time, firmware updates, and next day hardware replacement service. Per appliance.	\$1,289.32
132-8	P-BG61-EXP-HW	BorderGuard 6100 Expansion Appliance - network data center security appliance. Requires purchase of BG System. Supports up to 150 concurrent users; two 10/100 BaseT auto sensing ports; up to 20 Mbps AES (1450 byte packets) encrypted throughput; X.509 certificates; OCSP and CRL authentication; IPSec; RSA (512, 1024, and 2048 bit) keys; optional USB Smartcard; 19" rackmount and 12-month hardware warranty; return to factory for repair. Per appliance.	\$6,446.60
132-12	P-BG62-EXP-COMP	BorderGuard 6200 Expansion Appliance Comprehensive Maintenance - Support for one year. Includes phone support, 4-hour call-back response time, firmware updates, and next day hardware replacement service. Per appliance.	\$2,095.26
132-8	P-BG62-EXP-HW	BorderGuard 6200 Expansion Appliance - network data center security appliance. Requires purchase of BG System. Supports up to 250 concurrent users; three 10/100 BaseT auto sensing ports; up to 45 Mbps AES (1450 byte packets) encrypted throughput; X.509 certificates; OCSP and CRL authentication; IPSec; RSA (512, 1024, and 2048 bit) keys; optional USB Smartcard; 19" rackmount and 12-month hardware warranty; return to factory for repair. Per appliance.	\$10,476.32
132-8	P-BG6400-SYS	BorderGuard 6400 Network Security System - comprehensive system to enable secure network connections for up to 500 users. Includes one BorderGuard 6400, one Management Console, one BorderGuard 6200 Remote Manager, and X.509 certificates. Remote Access user components priced separately.	\$34,887.02
132-12	P-BG6400-SYS-COMP	BorderGuard 6400 System - Comprehensive Maintenance support for one year. Includes phone support, 4-hour call-back response time, firmware updates, and next day hardware replacement service. Per system.	\$6,977.40
132-12	P-BG64-EXP-COMP	BorderGuard 6400 Expansion Appliance Comprehensive Maintenance - Support for one year. Includes phone support, 4-hour call-back response time, firmware updates, and next day hardware replacement service. Per appliance.	\$2,699.24

SIN	Part #	Description	GSA
132-8	P-BG64-EXP-HW	BorderGuard 6400 Expansion Appliance - network data center security appliance. Requires purchase of BG System. Supports up to 500 concurrent users; three 10/100 BaseT auto sensing ports; up to 100 Mbps AES (1450 byte packets) encrypted throughput; X.509 certificates; OCSP and CRL authentication; IPSec; RSA (512, 1024, and 2048 bit) keys; optional USB Smartcard; 19" rackmount and 12-month hardware warranty; return to factory for repair. Per appliance.	\$13,496.22
132-12	P-BG65-EXP-COMP	BorderGuard 6500 Expansion Appliance Comprehensive Maintenance - Support for one year. Includes phone support, 4-hour call-back response time, firmware updates, and next day hardware replacement service. Per appliance.	\$3,084.03
132-8	P-BG65-EXP-HW	BorderGuard 6500 Expansion Appliance - network data center security appliance. Requires purchase of BG System. Supports up to 1,000 concurrent users; one 10/100 BaseT and two 10/100/1000 BaseT auto sensing ports; up to 200 Mbps AES (1450 byte packets) encrypted throughput; X.509 certificates; OCSP and CRL authentication; IPSec; RSA (512, 1024, 2048, and 4096 bit) keys; optional USB Smartcard; 19" rackmount and 12-month hardware warranty; return to factory for repair. Per appliance.	\$15,420.15
132-8	P-BG6600-SYS	BorderGuard 6600 Network Security System - comprehensive system to enable secure network connections for up to 1,500 users. Includes one BorderGuard 6600, one Management Console, one BorderGuard 6200 Remote Manager, and X.509 certificates. Remote Access user components priced separately.	\$42,709.32
132-12	P-BG6600-SYS-COMP	BorderGuard 6600 System - Comprehensive Maintenance support for one year. Includes phone support, 4-hour call-back response time, firmware updates, and next day hardware replacement service. Per system.	\$8,541.86
132-12	P-BG66-EXP-COMP	BorderGuard 6600 Expansion Appliance Comprehensive Maintenance - Support for one year. Includes phone support, 4-hour call-back response time, firmware updates, and next day hardware replacement service. Per appliance.	\$4,312.09
132-8	P-BG66-EXP-HW	BorderGuard 6600 Expansion Appliance - network data center security appliance. Requires purchase of BG System. Supports up to 1,500 concurrent users; one 10/100 BaseT and two 10/100/1000 BaseT auto sensing ports; up to 400 Mbps AES (1450 byte packets) encrypted throughput; X.509 certificates; OCSP and CRL authentication; IPSec; RSA (512, 1024, 2048, and 4096 bit) keys; optional USB Smartcard; 19" rackmount and 12-month hardware warranty; return to factory for repair. Per appliance.	\$21,560.45

SIN	Part #	Description	GSA
132-32	P-BG6-C1	BorderGuard VPN Client Software Initial License Fee - includes USB authentication token, software and software updates with Tunnel-Lock, dynamic policies, X.509 (OCSP, CRL), AES, SHA-1, and RSA keys; for use with 32-bit Windows XP, Vista, and Windows 7. Per user per year.	\$95.67
132-34	P-BG6-C1-R	BorderGuard VPN Client Software Annual License Renewal Fee for Client C1 - includes software updates and support for use with 32-bit Windows XP, Vista, and Windows 7. Per user per year.	\$22.02
132-32	P-BG6-C2	BorderGuard VPN Client Software Initial License Fee (no USB authentication token included) - includes software and software updates with Tunnel-Lock, dynamic policies, X.509 (OCSP, CRL), AES, SHA-1, and RSA keys; for use with 32-bit Windows XP, Vista, and Windows 7. Per user per year.	\$66.95
132-34	P-BG6-C2-R	BorderGuard VPN Client Software Annual License Renewal Fee for Client C2 - includes software updates and support for use with 32-bit Windows XP, Vista, and Windows 7. Per user per year.	\$22.02
132-32	P-BG6-C3	BorderGuard VPN Client Software Initial License Fee - includes USB authentication token, software, and software updates with pre-placed public keys; Tunnel-Lock; for use with 32-bit Windows XP and Vista, and 64-bit or 32-bit Windows 7. Per user per year.	\$95.67
132-34	P-BG6-C3-R	BorderGuard VPN Client Software Annual License Renewal Fee for Client C3 - includes software updates and support for use with 32-bit Windows XP and Vista, and 32-bit or 64-bit Windows 7. Per user per year.	\$22.02
132-8	P-BG6-MC	BorderGuard System Management Console - central management appliance used to administer BorderGuards, RemoteLinks, EdgeGuard and VPN Clients; includes 12 months of Comprehensive Maintenance and warranty. Requires dedicated BorderGuard Remote Manager. Per appliance.	\$11,993.45
132-12	P-BG6-MC-COMP	Management System Console Comprehensive Maintenance - License and support for one year. Includes phone support, 4-hour call-back response time, firmware updates, and next-day hardware replacement service. Per appliance.	\$2,398.69
132-8	P-BRN-TC-FX-HW	BorderGuard FX Thin Client Terminal - dedicated thin-client terminal with Blue Ridge developed and produced image for customer. Includes customer XPe image; Blue Ridge FX Client; 32K USB SmartCard; integrated SmartCard and PCMCIA; 12-month hardware warranty; return to factory for repair.	\$1,239.55

SIN	Part #	Description	GSA
132-8	P-BRN-TC-HW	BorderGuard Thin Client Terminal - dedicated thin-client terminal with Blue Ridge developed and produced image for customer. Includes customer XPe image; 32K USB SmartCard; integrated SmartCard and PCMCIA; 12-month hardware warranty; return to factory for repair.	\$1,143.83
132-12	P-RL10-COMP	BorderGuard RL 10 (RemoteLink) Comprehensive Maintenance - Support for one year. Includes phone support, 4-hour call-back response time, firmware updates, and next-day hardware replacement service. Per appliance.	\$430.73
132-8	P-RL10-HW	BorderGuard RL 10 (RemoteLink) network security appliance - extends BorderGuard security architecture to remote offices and locations. Supports multi-user office environment. Includes two 10/100 BaseT and two 10/100/1000 BaseT auto sensing ports, four USB ports, up to 30 Mbps (AES 1450 byte packets), up to three concurrent tunnels, 512 and 1024 bit RSA keys, 6.75" x 6.25" x 1.63" tamper evident enclosure, and 12-month hardware warranty, return to factory for repair. Per appliance.	\$2,153.65
132-12	P-TC-COMP	BorderGuard Thin Client Terminal Comprehensive Maintenance - support for one year. Includes phone support, 4-hour call-back response time, firmware updates, and next-day hardware replacement service. Per device.	\$228.77
132-52	P-TC-CUSTOM	Thin Client Customization Fee - a one-time charge to create customized image as required for use with Thin Clients.	\$2,866.75
132-12	P-TC-FX-COMP	BorderGuard FX Thin Client Terminal Comprehensive Maintenance - support for one year. Includes phone support, 4-hour call-back response time, firmware updates, and next-day hardware replacement service. Per device.	\$247.91
132-8	S-AUTH-TOKEN	USB Authentication Token Fee - A one time fee to purchase or replace a lost/stolen/damaged USB Token for RemoteLinks or VPN Clients.	\$62.22
132-52	S-BG-EXP	Monthly Expansion BorderGuard Managed Service Fee - Network data center security appliance with 24x7 Management and Maintenance for Remote Access service. Per appliance.	\$473.80
132-52	S-BG-EXP-SETUP	Expansion BorderGuard Setup Fee - a one time charge per BorderGuard. Includes network consultation for placement of BorderGuard, configuration, and testing of BorderGuard for remote access. Per appliance.	\$2,388.16
132-52	S-BG-SYS	Monthly BorderGuard System Fee - comprehensive system to enable secure redundant network connections. Includes one BorderGuard 6600 device, Management Console, and Remote Manager. Remote Access users charged separately.	\$2,560.45
132-52	S-BG-SYS-SETUP	BorderGuard System Setup Fee - a one time charge per system. Includes network consultation for placement of BorderGuards, configuration, and testing of BorderGuards for remote access.	\$6,102.02

SIN	Part #	Description	GSA
132-8	S-EGB-HW	EdgeGuard Boot Activation Fee - includes bootable USB authentication device with security software and credentials to create secure virtual desktop environment; incorporates two-factor authentication and mutual public key authentication for secure network connections. Per device.	\$282.37
132-52	S-EG-BRANDING	EdgeGuard Branding Fee - a one-time charge to create and manufacture a customized USB Token for Boot EdgeGuard devices.	\$952.39
132-52	S-EGB-S	Monthly EdgeGuard Boot Service Fee. Includes bootable USB device with security software and credentials to create virtual desktop environment for secure network connection. Per device. Requires purchase of one authentication device.	\$22.97
132-52	S-EG-CUSTOM	EdgeGuard Customization Fee - a one-time charge to create customized wallpaper and virtual desktop as required for use with EdgeGuard. Includes 8 hours of engineering services; additional hours charged separately.	\$2,292.44
132-8	S-EGV-HW	EdgeGuard Virtual Activation Fee - includes installable security software with USB authentication token containing credentials to create secure virtual desktop environment; incorporates two-factor authentication and mutual public key authentication for secure network connections. Per device.	\$282.37
132-52	S-EGV-S	Monthly EdgeGuard Virtual Service Fee. Includes security software to create secure virtual desktop environment; USB authentication token with credentials to create secure network connection. Per device. Requires purchase of one authentication device.	\$22.97
132-52	S-MC-EXP	Monthly Expansion Management System Service Fee - Management Console and Remote Manager appliances to provide redundant management for comprehensive BorderGuard system. Per pair.	\$1,909.57
132-52	S-MC-EXP-SETUP	Expansion Management System Setup Fee - a one time charge per Management Console and Remote Manager pair. Includes configuration and testing of automatic failover between primary and secondary Management System pairs.	\$3,780.86
132-52	S-RL10-S	Monthly BorderGuard RL 10 (RemoteLink) Appliance Service Fee. Includes RL 10; management; 24x7 help desk; pre-configured USB token containing credentials to establish secure connection; three internal Ethernet ports. For one appliance.	\$167.51
132-52	S-RL10-SETUP	BorderGuard RemoteLink 10 Setup Fee - a one time charge per RemoteLink. Includes configuration of device and policy contained on USB token.	\$287.15

SIN	Part #	Description	GSA
132-52	S-VPN-C1	Monthly BorderGuard VPN Client Service Fee for use with USB authentication token - includes management; 24 x 7 help desk; dynamic policies; X.509 digital certificate burned onto USB authentication token; and Tunnel-Lock for use with 32-bit Windows XP, Vista, and Windows 7. Minimum of 25 total licenses per customer; per user. Hardware token purchased separately.	\$17.23
132-52	S-VPN-C2	Monthly BorderGuard VPN Client Service Fee - includes management; 24 x 7 help desk; dynamic policies; tokenless X.509 digital certificate; and Tunnel-Lock for use with 32-bit Windows XP, Vista, and Windows 7. Minimum of 25 total licenses per customer; per user.	\$14.36
132-52	S-VPN-C3	Monthly BorderGuard VPN Client Service Fee for use with USB authentication token - includes management; 24 x 7 help desk; dynamic policies; pre-placed public keys burned onto USB authentication token; and Tunnel-Lock for use with 32-bit Windows XP and Vista, and 64-bit or 32-bit Windows 7. Minimum of 25 total licenses per customer; per user. Hardware token purchased separately.	\$17.23